

Request for Proposals

Identifying regulatory and support ecosystem initiatives from leading jurisdictions supporting clean technology innovation in the offshore oil and gas industry

In association with the Oil and Gas Corporation of Newfoundland and Labrador



RFP Release Date: August 25, 2020
Proposal Due Date: September 9, 2020

Introduction

Offshore jurisdictions like Norway and the United Kingdom, and Alberta, Canada from an onshore perspective have become leaders in the development and application of clean technologies within their oil and gas industries. Regulatory and support ecosystem initiatives can play an important role in this regard.

The intent of this work is to gain an understanding of what deliberate interventions related to cleantech were made by such leading jurisdictions to foster innovation, attract investment, diversify the supply chain, and enhance long-term environmental performance. This will be compared to the regulatory and innovation support ecosystem in Atlantic Canada for the purpose of comparison.

Information obtained from this study will uncover gaps that exist in the regulatory and support ecosystem in Atlantic Canada, and will be instrumental in helping industry stakeholders in the region understand the possible approaches to support clean technology development and application within offshore oil and gas.

NEIA, Noia, and their partner the Oil and Gas Corporation are requesting strategic research and analysis that will culminate in recommendations to address the regulatory and innovation support ecosystem gaps in Newfoundland and Labrador as they relate to clean technology.

Scope of Work

Completion of the contracted work will require the following activities:

Selection of Jurisdictions for Comparison

1. Identifying leading international jurisdictions, where progressive action has been taken with respect to regulations and supports in relation to both oil and gas and cleantech, to inform the remainder of the research (list of jurisdictions identified to be approved by project committee prior to advancing to activity #2);

Programming and Support Structures

2. Identifying the programming and/or support structures that were created (publicly, privately, or in partnership) in the selected jurisdictions to accelerate innovation (research, development, commercialization) of clean technologies within the oil and gas industry;
3. Identifying the programming and/or support structures that were created (publicly, privately, or in partnership) in the selected jurisdictions to accelerate the adoption of existing and proven clean technologies within the oil and gas industry;

Policies, Regulations, Incentives, and their Effects

4. Identifying specific policies, regulations, and incentives that were put in place in these jurisdictions that stimulated clean technology development, application, and a more sustainability-focused industry;

5. Identifying the challenges were experienced in the implementation of these policies, regulations, and incentives in these jurisdictions from the perspective of (a) regulators, (b) industry, and (c) public stakeholders – and how these challenges addressed;
6. Identifying carbon offset programming in place to facilitate local industry participation and contributions towards jurisdictional-wide GHG emissions reductions pursuits (such as ‘net zero’);

Identifying and Addressing Local Gaps

7. Based on the research acquired, comparing the regulatory and support ecosystem related to cleantech to that of Newfoundland and Labrador and Atlantic Canada to identify key gaps (information on local ecosystem to be provided by the committee); and
8. Recommend actions that can be taken in the region to address the identified gaps.

Deliverables and Timing

Deliverable 1:

A Report that presents the findings of tasks 1 through 8. Both a draft version and final version are required with the opportunity for the review committee to recommend reasonable changes to the draft version for inclusion by the proponent in the final version before the project ends.

Deliverable 2:

A presentation (e.g. PowerPoint) delivered to the review committee to accompany submission of the draft version of the report at a mutually agreed date and time. The presentation will summarize the project and its main findings.

Timelines:

1. RFP Release Date: August 25, 2020
2. Proposal Due Date: September 9, 2020
3. Project Kickoff: September 21, 2020
4. Draft Report: October 23, 2020
5. Final Report: October 30, 2020

Evaluation Criteria

Submissions will be evaluated according to the following criteria:

- Knowledge and experience in relation to the work: demonstrated ability to meet expectations based on completion of similar projects and/or quality of previous works
- Understanding of the scope and objectives of the project: demonstrated comprehension of/adherence to the RFP
- Proposed approach/workplan and schedule
- Local Content - consideration given to degree of local activity (e.g. owned and operated in Atlantic Canada; in-province proponent presence, and project team members identified)
- Price - value of work proposed versus identified costs

Budgetary Guidelines and Payment Schedule

Payment will be made upon the proponent submitting invoices with supporting documentation in a form satisfactory to NEIA.

The payment schedule is as follows:

- 25% upon signing of contract
- 50% upon submission of draft study
- 25% holdback paid upon satisfactory completion of the project

Proposal Submissions

The contracting organization for this RFP is NEIA. A single electronic document is sufficient. The proposal should be no longer than three (3) pages, and be concisely worded with clearly described objectives, methods, timelines, and outcomes. The proposal must acknowledge and fully accept the terms and conditions as laid out in this RFP.

The proposal should feature appendices, including (1) a brief description of the respondent's company and its relevant experience with similar projects, and (2) a description of the relevant work experience of the staff assigned to this project.

The electronic copy of submissions should be in DOC and/or PDF format, and sent to Kieran Hanley, NEIA's Executive Director, via email at kieran@neia.org no later than **Wednesday, September 9, 2020**. Questions from interested applicants can be directed to the same address

Terms and Conditions

- All proposals received will be considered strictly confidential;
- The lowest cost, or any proposal, will not necessarily be accepted;
- Proposed costs must be represented in Canadian dollars;
- No payment will be made for the preparation and submission of proposals for this project;
- No fee will be made on the cost of work incurred to remedy errors or omissions for which the consultant is responsible; and
- NEIA reserves the right to meet with all, or any, of the applicants during the proposal evaluation stage to clarify information in the submissions and seek additional detail which may be used in the evaluation.